

## Income Statement

*In 000 MKD*

	Position	Previous Period		Curent Period		Indexes	
		Year to date	Quarter	Year to date	Quarter	curent year / previous year	curent quarter / previous quarter
1	Sales revenues	3.743.177	1.315.539	4.188.603	1.405.990	112	107
1a	<i>Revenues from domestic market</i>	1.429.671	492.443	1.574.511	531.933	110	108
1b	<i>Revenues from foreign markets</i>	2.313.506	823.096	2.614.092	874.057	113	106
2	Cost of goods sold	1.858.302	630.856	2.095.179	735.961	113	117
<b>3</b>	<b>Gross Profit</b>	<b>1.884.875</b>	<b>684.683</b>	<b>2.093.424</b>	<b>670.029</b>	<b>111</b>	<b>98</b>
4	Other operating revenues	121.373	69.896	118.244	57.416	97	82
5	Other operating expenses	1.550.616	617.956	1.730.723	570.135	112	92
<b>6</b>	<b>Operating profit</b>	<b>455.632</b>	<b>136.623</b>	<b>480.945</b>	<b>157.310</b>	<b>106</b>	<b>115</b>
7	Financial revenues	49	0	225	0	459	0
8	Financial expenses	24.805	8.817	23.922	9.029	96	102
<b>9</b>	<b>Profit from ordinary activities before taxation</b>	<b>430.876</b>	<b>127.806</b>	<b>457.248</b>	<b>148.281</b>	<b>106</b>	<b>116</b>
10	Corporate tax	31.636	10.206	23.262	7.465	74	73
<b>11</b>	<b>Net profit</b>	<b>399.240</b>	<b>117.600</b>	<b>433.986</b>	<b>140.816</b>	<b>109</b>	<b>120</b>
12	Net profit minority shareholders	0	0	0	0	0	0
<b>13</b>	<b>Net profit for the accounting period</b>	<b>399.240</b>	<b>117.600</b>	<b>433.986</b>	<b>140.816</b>	<b>109</b>	<b>120</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period		Curent Period		Indexes	
		Year to date	Quarter	Year to date	Quarter	curent year / previous year	curent quarter / previous quarter
1	Sales revenues	3.743.177	1.315.539	4.188.603	1.405.990	112	107
2	Other operating revenues	121.373	69.896	118.244	57.416	97	82
3	Purchase value of sold gods and services	-198.684	-68.001	-241.732	-85.155	122	125
4	Changes in inventories of finished goods and work in progress	-7.879	-67.047	8.550	-64.654	-109	96
5	Cost of materials and services	-1.035.901	-306.657	-1.202.131	-387.946	116	127
6	Depreciation and amortisation	-193.203	-65.141	-213.421	-73.953	110	114
7	Labour costs	-542.849	-171.636	-556.996	-167.746	103	98
8	Provision for impaired trade receivables	-7.255	-1.684	-8.303	-1.742	114	103
9	Sales costs	-1.100.718	-436.989	-1.467.526	-433.606	133	99
10	Other operating expenses	-322.429	-131.657	-144.343	-91.294	45	69
<b>11</b>	<b>Operating profit</b>	<b>455.632</b>	<b>136.623</b>	<b>480.945</b>	<b>157.310</b>	<b>106</b>	<b>115</b>