

## Income Statement

In 000 MKD

	Position	Previous Period		Curent Period		Indexes	
		Year to date	Quarter	Year to date	Quarter	curent year / previous year	curent quarter / previous quarter
1	Sales revenues	3.406.259	1.114.712	3.743.177	1.315.539	110	118
1a	Revenues from domestic market	1.305.605	442.797	1.429.671	492.443	110	111
1b	Revenues from foreign markets	2.100.654	671.915	2.313.506	823.096	110	123
2	Cost of goods sold	1.792.695	626.819	1.858.302	630.856	104	101
<b>3</b>	<b>Gross Profit</b>	<b>1.613.564</b>	<b>487.893</b>	<b>1.884.875</b>	<b>684.683</b>	<b>117</b>	<b>140</b>
4	Other operating revenues	121.964	34.875	121.373	69.896	100	200
5	Other operating expenses	1.319.522	400.870	1.550.616	617.956	118	154
<b>6</b>	<b>Operating profit</b>	<b>416.006</b>	<b>121.898</b>	<b>455.632</b>	<b>136.623</b>	<b>110</b>	<b>112</b>
7	Financial revenues	144	27	49	0	34	0
8	Financial expenses	31.551	11.402	24.805	8.817	79	77
<b>9</b>	<b>Profit from ordinary activities before taxation</b>	<b>384.599</b>	<b>110.523</b>	<b>430.876</b>	<b>127.806</b>	<b>112</b>	<b>116</b>
10	Corporate tax	35.840	13.440	31.636	10.206	88	76
<b>11</b>	<b>Net profit</b>	<b>348.759</b>	<b>97.083</b>	<b>399.240</b>	<b>117.600</b>	<b>114</b>	<b>121</b>
12	Net profit minority shareholders					0	0
<b>13</b>	<b>Net profit for the accounting period</b>	<b>348.759</b>	<b>97.083</b>	<b>399.240</b>	<b>117.600</b>	<b>114</b>	<b>121</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period		Curent Period		Indexes	
		Year to date	Quarter	Year to date	Quarter	curent year / previous year	curent quarter / previous quarter
1	Sales revenues	3.406.259	1.114.712	3.743.177	1.315.539	110	118
2	Other operating revenues	121.964	34.875	121.373	69.896	100	200
3	Purchase value of sold gods and services	-184.878	-71.263	-198.684	-68.001	107	95
4	Changes in inventories of finished goods and work in progress	46.422	-60.082	-7.879	-67.047	-17	
5	Cost of materials and services	-979.425	-302.910	-1.035.901	-306.657	106	101
6	Depreciation and amortisation	-183.297	-64.529	-193.203	-65.141	105	101
7	Labour costs	-634.743	-162.062	-542.849	-171.636	86	106
8	Provision for impaired trade receivables	-84.273	-37.197	-7.255	-1.684		
9	Other costs and services	-854.316	-249.450	-1.100.718	-436.989	129	175
10	Other operating expenses	-237.707	-80.196	-322.429	-131.657	136	164
<b>11</b>	<b>Operating profit</b>	<b>416.006</b>	<b>121.898</b>	<b>455.632</b>	<b>136.623</b>	<b>110</b>	<b>112</b>